

Indian Infrastructure Opportunities



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Airport Equipment—present market size is estimated at \$300 million for equipment and ground support services.

Electrical Power Equipment – power distribution transformers, high voltage power cables, relays, conductors, capacitors and circuit breakers. Excellent prospects in Energy Management Systems (EMS)

Food Processing - machinery for processing and packaging all types of food stuffs; cold storage and refrigeration equipment. Physical marketing and warehousing infrastructure needed.

Medical Equipment and Health Care – Tertiary care hospital expected to add one million beds over next five years. Many specialty and super-specialty hospital facilities planned. Most promising subsectors are: medical and surgical instruments and imaging, electro medical equipment, and cancer diagnostic equipment.

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Mining Industry Equipment – FDI allowed for mining and processing of most mineral sectors. Environmental protection equipment, pollution control equipment and energy saving equipment qualify for substantial tax benefits. Market for equipment estimated at \$2.4 billion.

Oil and Gas- traditionally more open to imports, especially from US, than other segments of the economy. Estimated market size of various subsectors:

- Seismic & drilling equipment and services (\$600 million)

- Refinery and clean fuels equipment (\$500 million)

- Pipelines and gas field equipment (\$350 million)

Other energy and environmental – renewable energy and renewables (\$2.8 billion), vehicular and industrial air pollution control (\$1.11 billion), solid waste and bio-medical waste disposal (\$2 billion), and water and waste water recycling technologies (\$1.39 billion).



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Monthly listing of Asian Development Bank Procurement Notices for Foreign Government Tenders is available in our World Trade Center Utah weekly e-newsletter: Global Utah (at www.wtcut.com)

Or at www.adb.org/Business/Opportunities/, which are best coordinated through David Fiscus of the U.S. Commercial Services Export Assistance Office at 801 255 1871.